Sector Program 'Agricultural Trade and Value Chains'

On behalf of the Federal Ministry for Economic Cooperation and Development (BMZ), we promote a modern competitive and sustainable agri-food industry. Agricultural production must be based on demand and consumption. The aim is to reduce poverty and hunger in our partner countries.

Analysing, sharing expertise and advising

We analyse global agricultural trade policies and examine value chains from farm to fork. With our expertise we support the projects of the Federal Government from the design of the concept to its implementation. For this purpose, we organise training courses and workshops. In addition, we publish and share the gathered information in scientific networks and at events.

Our impact

Through our work we strengthen farmer organisations, we advise on financial services in rural areas and support the coherent design of agricultural trade policies. Thus, value chains are optimised and new opportunities for cooperation in the agricultural sector are created.



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Promoting competitive agri-food value chains

From farm to fork – creating jobs and income in rural areas of our partner countries

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Agri-food value chains

We design projects focusing on the actors along the entire value chain from farm to fork: from small-holders and processing companies to distributors and on to the consumers' table - creating jobs and income in the rural areas of our partner countries.

Our projects are based on market demand and consumers' needs. This ensures a market for the smallholders' products.



INPUT MARKETS

for instance for seeds, fertilisers, machinery, financing

To the benefit of distributors and smallholders

PRODUCTION

of high-quality food and cash crops

To the benefit of smallholders and consumers

of agricultural

PROCESSING

products

To the benefit of local processing companies such as rice millers

MARKETING

of the finished products

To the benefit of food markets and consumers



Agricultural Trade Policy



Farmer Organisations



Agricultural financing and risk management



Cooperation with the private sector

We advise on agricultural trade policies and develop German trade policy positions that are coherent with the strategies and developments in our partner countries. We analyse trade barriers and the international competitiveness of agri-products as well as food standards and food safety. This contributes to long-term, national and regional economic development.

Joining forces - we provide advice on the professionalization of farmer organisations. This way, smallholders can better represent their business interests on the market.

Smallholders' understanding of agriculture as a "Business" is the perquisite for them to invest in the professionalization of their farms. We develop trainings and advise on the development of risk management strategies and financial services.

We rely on strong partnerships for our projects: in addition to local governments and civil society, we work closely with partners from the private sector. They contribute expertise, technology and additional financial resources. More smallholders can be reached.