

## Sector Program 'Agricultural Trade and Value Chains'

On behalf of the Federal Ministry for Economic Cooperation and Development (BMZ), we promote a modern competitive and sustainable agri-food industry. Agricultural production must be based on demand and consumption. The aim is to reduce poverty and hunger in our partner countries.

### Analysing, sharing expertise and advising

We analyse global agricultural trade policies and examine value chains from farm to fork. With our expertise we support the projects of the Federal Government from the design of the concept to its implementation. For this purpose, we organise training courses and workshops. In addition, we publish and share the gathered information in scientific networks and at events.

### Our impact

Through our work we strengthen farmer organisations, we advise on financial services in rural areas and support the coherent design of agricultural trade policies. Thus, value chains are optimised and new opportunities for cooperation in the agricultural sector are created.



Published by  
Deutsche Gesellschaft  
für Internationale Zusammenarbeit (GIZ) GmbH

Sector Program Agricultural Trade and Value Chains  
Friedrich-Ebert-Allee 36  
53113 Bonn  
Germany  
Tel. + 49 (0) 228 44 60-0  
Fax + 49 (0) 228 44 60-1766

agritrade@giz.de  
www.giz.de/agritrade

Edited by  
Christina Fischer and Simon Hörhold

Design  
Agnes Weegen

Photo credits  
All photos © GIZ/Alexander Buhler

As at  
August 2015

GIZ is responsible for the content of this publication.

On behalf of  
Federal Ministry for Economic Cooperation  
and Development (BMZ)

#### Addresses of the BMZ offices

BMZ Bonn  
Dahlmannstraße 4  
53113 Bonn  
Germany  
Tel. + 49 (0) 228 99 535-0  
Fax + 49 (0) 228 99 535-3500

BMZ Berlin im Europahaus  
Stresemannstraße 94  
10963 Berlin  
Germany  
Tel. +49 (0) 30 18 535-0  
Fax +49 (0) 30 18 535-2501

poststelle@bmz.bund.de  
www.bmz.de



Federal Ministry  
for Economic Cooperation  
and Development



## Promoting competitive agri-food value chains

From farm to fork – creating jobs and income  
in rural areas of our partner countries

Published by: **giz** Deutsche Gesellschaft  
für Internationale  
Zusammenarbeit (GIZ) GmbH

## Our topics



### Agri-food value chains

We design projects focusing on the actors along the entire value chain from farm to fork: from small-holders and processing companies to distributors and on to the consumers' table - creating jobs and income in the rural areas of our partner countries.

Our projects are based on market demand and consumers' needs. This ensures a market for the smallholders' products.



### Agricultural Trade Policy



### Farmer Organisations



### Agricultural financing and risk management



### Cooperation with the private sector

## What do we do?

